Software comparison scorecard

Weight 1-5 (5 = must-have). Score each tool 1-5 during the trial. Weighted total = sum(weight x score) / sum(weights).

What matters	Weight (1-5)	Tool A score (1-5)	Tool B score (1-5)	Tool C score (1-5)	Notes from the trial
Price for our team size (billed how we'd pay)					
QuickBooks sync works with our books					
Scheduling / dispatch is easy for the office					
Techs can use the phone app without training					
Quotes look professional and are fast to build					
Invoicing + card/ACH payments, and the fees					
Job costing / profit per job					
Customer texting, reminders, portal					
Data export if we ever leave (CSV of customers, jobs, invoices)					
Contract terms: monthly vs. 1-year, cancellation					
Support: phone/chat hours that match ours					
Add-ons we'd actually need, priced in writing					
WEIGHTED TOTAL		(auto)	(auto)	(auto)	

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